

**International Customer Symposium
Hilton Alexandria Mark Center Hotel
Wednesday, 13 October 2004
1:00 – 5:00PM**

1:00-1:10 Introduction – Dr. Stewart, LCDR Yildiz and Mr. Lazarus

1:10-1:40 DoD Transformation Presentation

- Mr. Robert Downes from ODUSD Readiness and Training. The purpose of this presentation is to explain some of the activities taking place under DoD Transformation that may impact upon our foreign customers.
- Questions and answers

1:40-2:10 Export Procedures - Transportation

- Presentation: Mr. Brion Midland on the background (GAO reports), process (Interagency Working Group), scenarios (34), and DSCA Memorandum.
- Perspectives/reactions: Classified Shipments (Mark Smith, DTSA/ISP), State Department PM/RSAT (Mr. Dave Quinn), DSCA (Ms. Kathy Robinson), US Customs (Mr. Robert Rawls - invited).

2:10-2:20 Open Discussion

2:20-2:30 Break

2:30-3:00 Transparency in FMS Pricing and Charging

- This is in reference to the DFARS rule change on increased customer involvement in the LOA process and to foreign customers desires for increased involvement and visibility in FMS.
- A panel chaired by [Daniel Nielsen](#), Deputy Director, Office of Defence Procurement and Acquisitions, AT&L. Member includes: [Steve Harris](#) from DSCA, industry representatives, ([Frank Cevalasco](#) of NDIA and Joel Johnson of AIA) and a representative from the Contracting Officer community.

3:00-3:10 Open Discussion

3:10-3:40 CLSSA Presentation

- [DSCA presentation by Ms. Kathy Robinson](#). The final draft of the CLSSA portion of the new “super handbook” will be used as the basis for discussion.
- Reaction from countries who participated in the CLSSA Working Group (UK and Canada).
- DLA perspectives/reactions (Mr. Selden von der Hoff and Mr. Jim Stapleton).

3:40-3:50 Open Discussion

3:50-4:00 Break

4:00-4:30 IT: Case Execution Management Information System (CEMIS)/Security Cooperation Information Portal (SCIP)

- [Update by Mrs. Beth Baker](#) from IT Office of DSCA.
- Perspectives/reactions from Dr. Mark Scher, Ms. Kathy Robinson and Mr. Tom Sippel from DSCA.

4:30-4:40 Open Discussion

4:40-5:00 Wrap-up, Closing Comments, Evaluation – Dr. Stewart and LCDR Yildiz